

NSI Letter of Clarification

RE: EVT0007492

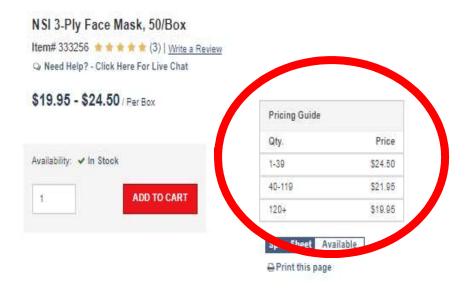
Due: 20 Aug 20 @ 2:00pm CST

Subject: Pricing Discount Detailed Explanation

Explanation:

NSI is offering 10% off of our lowest advertised price. Since NSI offers volume discounts, the total discount offered will be in excess of 10%. Please see the included example below:





In this example, our volume discounts show pricing for per each quantities with a volume of 1-39, 40-119, and 120+ boxes purchase. Our proposal of 10% off the lowest advertised price means we are offering 10% off of the \$19.95 price per box, with a contract price of \$17.96 per box. There are no minimums to receive this price, it will be the contract earned price even if only one box is needed. This is an actual discount of 26.71%. This is a minimum discount. Higher volume needs may request additional volume price breaks to be evaluated.